

## **Blue Line Technologies Named to ChannelE2E Top 100 Vertical Market MSPs: 2020 Edition**

### **Fifth-Annual List Reveals Leading MSPs In Healthcare, Legal, Government, Financial Services, Manufacturing & More**

[5/27/20, Charlotte, N.C.] - Blue Line Technologies has been named to After Nines Inc.'s ChannelE2E Top 100 Vertical Market MSPs list & research ([www.channelE2E.com/top100](http://www.channelE2E.com/top100)) for 2020. The annual list and research (hashtag: #Top100MSP) identify and honor the top 100 managed services providers (MSPs) in healthcare, legal, government, financial services, manufacturing and additional vertical markets.

The Top 100 Vertical Market MSPs rankings are based on ChannelE2E's Q4 2019 and January 2020 readership survey, and ChannelE2E's vertical market industry coverage. MSPs featured throughout the list and research leverage deep vertical market expertise to drive annual recurring revenues (ARR) in specific market segments.

This year's research revealed several key MSP market trends, including:

- Honorees generated a combined \$1.12 billion in vertical market annual recurring revenue (ARR) in 2019, up from \$699.1 million in 2018. The surge involved organic growth combined with accelerating merger and acquisition (M&A) activity.
- The most successful vertical market MSPs are zeroing in on financial services and healthcare, while MSPs in the legal and manufacturing sectors also showed particularly strong growth.
- The Top 100 Vertical Market MSPs now manage more than 2.8 million users across their customer sites in 2019, up from 2.6 million in 2018.
- MSPs consider their top vertical market technology partners to be Microsoft (56%), Dell Technologies (22%), Cisco Systems (21%), Datto (19%), ConnectWise (11%) and Ingram Micro (11%).

Blue Line Technologies was ranked among the top vertical market MSPs in technology services.

"Blue Line is honored to be among After Nine's top leading vertical MSPs," said Jeff Sagraves, CEO, Blue Line Technologies. "We are so thankful to have maintained such a loyal customer base to allow us to grow and serve businesses all across the US with our wide array of IT services."

"After Nines Inc. congratulates Blue Line Technologies on this honor," said Amy Katz, CEO of After Nines Inc. "Vertical market MSPs are uniquely positioned to assist their customers with automation, cybersecurity, e-commerce and business recovery services during this challenging time for the global economy."

The ChannelE2E Top 100 Vertical Market MSPs list and research are overseen by Content Czar Joe Panettieri (@JoePanettieri). Find the online list and associated report here:

<http://www.channelE2E.com/top100>

Blue Line Technologies enables their clients to reach goals through superior IT solutions and unmatched customer service. Blue Line assists customers all across the US with tech support and helps businesses thrive by providing customized assistance and a wide array of services to support countless industries. The company's managed IT services cover a full spectrum of technology solutions; including remote monitoring and management of networks, 24/7 service

desk support, and business continuity solutions to ensure clients are prepared for any possible tech disruption.

Blue Line Technologies offers an array of services that enable businesses to solve a full spectrum of technical issues. For additional information, visit [www.bluelti.com](http://www.bluelti.com).

**About After Nines Inc.**

After Nines Inc. provides timeless IT guidance for strategic partners and IT security professionals across ChannelE2E ([www.ChannelE2E.com](http://www.ChannelE2E.com)) and MSSP Alert ([www.MSSPAlert.com](http://www.MSSPAlert.com)). ChannelE2E tracks every stage of the IT service provider journey — from entrepreneur to exit. MSSP Alert is the global voice for Managed Security Services Providers (MSSPs).

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